**The Danish Defence Acquisition and Logistics Organization**

**Tender for Foam Sleeping Pad**

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| **Question submitted** | **Answer** | **Date of answering** |
| *Question no. 1:*  Could I therefore request an extension to the deadline of 3 weeks (5th March) so that we may provide a sample and its associated test reports? | DALO have no intention to extend the deadline | 20-01-2020 |
| *Question no. 2:*  Can the color of the grommets and the elastic band be black or should it be “matte earthly green or similar camouflage colour.”?  It is stated in requirement #4 (grommet) that it “...shall be in a colour not compromising camouflage for example not white or yellow.”.  In requirement #5 (elastic band) there is no specification regarding colour.  In requirement #6 (sleeping pad) it is stated the “DALO does not consider black or dark grey a camouflage compatible colour.” | Yes the colour of the grommets and elastic band can be black. | 21-01-2020 |
| * *Question no.3*   Som det fremgår af annonceringen skal der leveres 9.000stk. liggeunderlag. Er det sådan at forstå, at disse skal leveres på én gang jf. den leveringstid vi angiver, eller skal levering ske over flere omgange og i så fald hvornår? | DALO will not accept a delivery time of 121 calendar days or more, in which case the tender will be deemed non-compliant and not be taken into consideration.  The tenderer is welcome to part deliver if that is preferred, but all of the 9000 Foam Sleeping Pads must be delivered within 120 days from order placement (requirement #9). | 21-01-2020 |
| * *Question no. 4*   will we be deemed to be non-compliant, and thus excluded from the competition, if our tender sample meets all the requirements other than the exact dimensions? | Yes the tenderer will be deemed non-compliant if the mandatory requirement #11 is not met. The sample must be identical to the offered sleeping mat in terms of quality, foam type, size, grommets and elastic bands. | 23-01-2020 |
| * *Question no. 5*   Shall every mat be marked with a partnumber/NSN number on delivery or will it be sufficient to mark a pallet of mats with this. | Every sleeping pad does not have to be labeled with NSN. It is sufficient to put labels on the pallet. | 07-02-2020 |
| * *Question no. 6*  1. Ønsker I pris angivet i DKK eller er det underordnet hvilken valuta vi anvender? | Tilbudsgiver beslutter selv hvilken valuta der ønskes anvendt. | 07-02-2020 |
| * *Question no. 7*  1. FCA Incoterms 2010 - Er det korrekt forstået, at: Sælger sørger for transport af varerne til speditørens pakhus samt eksport tolddeklarering. Køber er ansvarlig for at arrangere og afholde alle omkostninger derefter, inklusiv hvad der må være at omkostning til speditøren for eksport håndtering. | Nej det er ikke helt korrekt. FMI’s speditør afhenter varerne på en af sælger valgt adresse, f.eks. på sælgers fabrik eller lager. Sælger står for eksportklarering. Ved levering overgår ansvar og udgifter til køber. For yderligere information henvises til International Chamber of Commerce (ICC). | 07-02-2020 |
| * *Question no. 8*  1. I jeres forretningsbetingelser fremgår det, at levering sker jf. FCA Incoterms 2010, Supplier’s facility.    1. Spørgsmål: Såfremt der anvendes underleverandør udenfor DK ønsker vi at vide om vi i det tilfælde kan anvende underleverandørens adresse som FCA-sted (afhentningssted)?    2. Spørgsmål: Såfremt FCA-sted er hos speditørens pakhus kan I da oplyse hvilken speditør I anvender i EU? | Svar,a:  Ja, det er muligt at anvende en hvilken som helst adresse som afhentningssted, både indenfor og udenfor Danmark  Svar,b:  Leveringssted bestemmes frit af sælger. | 07-02-2020 |
| * *Question no. 9* |  |  |
| * *Question no. 10* |  |  |